

501, Kakad Chambers P +91 22 2493 0532
 132, Dr. A. B. Road, Worli, F +91 22 2493 2705
 Mumbai 400 018 E mumbai@ieema.org
 India W www.ieema.org

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03.03.2015


To Top Members of the Association & HZL PVC List

Sub. : HZL prices effective from 2nd March 2015

We are pleased to enclose a copy of circular issued by Hindustan Zinc Ltd., giving price for Zinc and Lead for the month of March 2015.

Members may please note following changes for March 2015 in comparison with February 2015.

1. Price of H.G. Zinc has decreased by Rs. 1,300/-per MT
2. Price of Lead has decreased by Rs.6,100/-per MT



Authorised Signatory

Encl: as above

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INDIAN ELECTRICAL EQUIPMENT INDUSTRY
MISSION PLAN
 2012-2022

Delhi
 Rishyamook Building, First Floor,
 85 A, Panchkuian Road
 New Delhi 110001
 P +91 11 2336 3013 / 14
 F +91 11 2336 3015
 E delhi@ieema.org
 W www.ieema.org

Bangalore
 204, Swiss Complex
 33, Race Course Road
 Bangalore 560001, India
 P +91 80 2220 1316/18
 F +91 80 2220 1317
 E bangalore@ieema.org
 W www.ieema.org

Kolkata
 503 A, Oswal Chambers
 2, Church Lane
 Kolkata 700001, India
 P +91 33 6510 7855
 F +91 33 2213 1326
 E kolkata@ieema.org
 W www.ieema.org

Registered Office:
Hindustan Zinc Limited
Yashad Bhavan
UDAIPUR – 313 001.
Rajasthan.

e-mail: customerserviceHZL@vedanta.co.in

Regional Office - West:
Solitaire Corporate Park
Business Square, C wing
IInd Floor, Andheri Kurla Road,
Chakala, Andheri (East),
MUMBAI – 400 093.
Tel: 022-66434500
Fax: 022-66434640

Dated: 2nd March, 2015

Sub: **Price / Policy for sale of Zinc and Lead effective 02.03.2015**

All the below prices are exclusive of excise duty, Sales tax and other statutory levies as applicable and will remain valid till further revision and **prices ruling on date of delivery** will be applicable.

PRICE CIRCULAR/MASTER

(Rs/MT)	SHG	SHG-CGG	SHG-Jumbo	HG	PW	Lead - Min 99.99%
<u>Smelters</u>						
Chanderiya Complex	1,56,100	1,57,900	1,56,600	1,55,600	1,54,100	1,31,500
Debari	-	-	-	1,55,600	-	-
Dariba Complex	-	-	-	-	-	1,31,500
Haridwar	1,56,600	-	1,57,100	1,56,100	-	-
Pantnagar	1,56,600	1,58,400	1,57,100	1,56,100	-	1,31,500
<u>Stock Points</u>						
Kolkatta	1,59,100	1,60,900	1,59,600	1,58,600	1,57,100	1,34,500
Tarapur	1,59,600	1,61,400	1,60,100	1,59,100	1,57,600	1,35,000
Panvel	1,59,700	1,61,500	1,60,200	1,59,200	1,57,700	1,35,100
Nagpur	1,60,100	1,61,900	1,60,600	1,59,600	1,58,100	1,35,500
Raipur	1,60,600	1,62,400	1,61,100	1,60,100	1,58,600	1,36,000
Baroda	1,60,100	1,61,900	1,60,600	1,59,600	1,58,100	1,35,500
Faridabad	1,60,600	1,62,400	1,61,100	1,60,100	1,58,600	1,36,000
Jaipur	1,60,600	1,62,400	1,61,100	1,60,100	1,58,600	1,36,000
Ghaziabad	1,60,600	1,62,400	1,61,100	1,60,100	1,58,600	1,36,000
Jalandhar	1,61,100	1,62,900	1,61,600	1,60,600	1,59,100	1,36,500
Hyderabad	1,60,100	1,61,900	1,60,600	1,59,600	1,58,100	1,35,500
Chennai	1,60,600	1,62,400	1,61,100	1,60,100	1,58,600	1,36,000
Bangalore	1,60,900	1,62,700	1,61,400	1,60,400	1,58,900	1,36,300

A. Conditions for List Price Sales (Zinc):

- (1) Any quantity purchased from stock points (Depots) will be eligible for Basic Discount (BD) of Rs. 2000/MT.
- (2) In case Buyer confirms their quantity for the month of delivery latest by the last working day of the month prior to supply month via email to csa_dx@vedanta.co.in with a copy of email/fax to respective Marketing office and if

Hindustan Zinc Limited

Registered Office: Yashad Bhawan, Udaipur (Rajasthan) - 313 004
Tel.: (91-294)6604015, 22, Fax: (91-294) 2427739
CIN: L27204RJ1966PLC001208
www.hzlindia.com

Buyer completes lifting of the confirmed quantity within the supply month (within tolerance of +/- 2 MT), then Buyer will be eligible for additional Discount (QCD) as per below slab

Qty	Discount from Depot	Discount from Plant
Up to 10 MT	Rs 4000/MT	Rs 2000/MT
>10 to 25 MT	Rs 4500/MT	Rs 2500/MT
>25 to 50 MT	Rs 5000/MT	Rs 3000/MT
Above 50 MT	Rs 5500/MT	Rs 3500/MT

- (3) In case Buyer lifts more quantity than monthly confirmed quantity, then such additional quantity, will not be eligible for QCD, however the additional quantity will be eligible for BD incase supply is from stock points (Depot) only.
- (4) In case Buyer lifts lower than the monthly confirmed quantity, then the Buyer will not be eligible for QCD.
- (5) The total quantity purchased against specific customer code within the month shall be considered for discount calculation.
- (6) The discount will be settled by the 10th of the subsequent month.
- (7) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

B. Conditions for List Price Sales (Lead):

- (1) Any quantity of Lead purchased from smelters/stock points during the supply month, will be eligible for following discount :
 - (i) Upto 9MT : Discount of Rs. 1000/MT
 - (ii) More than 9 MT but less than equals to 25 MT : Discount of Rs. 2000/MT
 - (iii) More than 25 MT but less than equals to 50 MT : Discount of Rs. 3000/MT
 - (iv) More than 50 MT but less than equals to 100 MT : Discount of Rs. 4000/MT
 - (v) More than 100 MT : Discount of Rs. 5000/MT
 The total quantity purchased against specific customer code within the month shall be considered for the discount calculation.
- (2) Discount mentioned at Point 1 above will be settled by the 10th of the subsequent month.
- (3) Seller shall not be responsible for any quantity variation/deviation arising due to change of Seller's List Price during the month.

C Payment Terms (Zinc and/or Lead)

- (1) Buyer shall make financial arrangements in advance by RTGS/NEFT or Irrevocable without recourse Letter of Credit / Bank Guarantee as per HZL standard format and issued by a bank acceptable to HZL. In case of DD/Pay order material will be supplied on realization of amount in HZL Account.
- (2) **All LC/ BG Charges /Negotiation /other bank charges** will be to the openers account.

Interest Bearing LC Usance Credit is available as below:

Up to 90 Days 15.50 % p.a

Interest Bearing BG Usance Credit is available as below:

Up to 90 Days 16.50% p.a

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Any overdue payment will attract additional 18% p.a. penal interest rate in addition to above rates for delayed period.

The above said Price / Policy will be valid till any further revision.

For Hindustan Zinc Ltd,

Head Marketing

Hindustan Zinc Limited

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